

# DISCLOSURE REGARDING REAL ESTATE AGENCY RELATIONSHIP

(Selling Firm to Buyer) (As required by the Civil Code) (C.A.R. Form AD, Revised 12/14)

[ (If checked) This form is being provided in connection with a transaction for a leasehold interest exceeding one year as per Civil Code section 2079.13(k) and (m).

When you enter into a discussion with a real estate agent regarding a real estate transaction, you should from the outset understand what type of agency relationship or representation you wish to have with the agent in the transaction.

#### **SELLER'S AGENT**

A Seller's agent under a listing agreement with the Seller acts as the agent for the Seller only. A Seller's agent or a subagent of that agent has the following affirmative obligations:

To the Seller: A Fiduciary duty of utmost care, integrity, honesty and loyalty in dealings with the Seller.

To the Buyer and the Seller:

- (a) Diligent exercise of reasonable skill and care in performance of the agent's duties.
- (b) A duty of honest and fair dealing and good faith.
- (c) A duty to disclose all facts known to the agent materially affecting the value or desirability of the property that are not known to, or within the diligent attention and observation of, the parties. An agent is not obligated to reveal to either party any confidential information obtained from the other party that does not involve the affirmative duties set forth above.

## **BUYER'S AGENT**

A selling agent can, with a Buyer's consent, agree to act as agent for the Buyer only. In these situations, the agent is not the Seller's agent, even if by agreement the agent may receive compensation for services rendered, either in full or in part from the Seller. An agent acting only for a Buyer has the following affirmative obligations:

To the Buyer. A fiduciary duty of utmost care, integrity, honesty and loyalty in dealings with the Buyer.

To the Buyer and the Seller:

- (a) Diligent exercise of reasonable skill and care in performance of the agent's duties.
- (b) A duty of honest and fair dealing and good faith.
- (c) A duty to disclose all facts known to the agent materially affecting the value or desirability of the property that are not known to, or within the diligent attention and observation of, the parties.

An agent is not obligated to reveal to either party any confidential information obtained from the other party that does not involve the affirmative duties set forth above.

# AGENT REPRESENTING BOTH SELLER AND BUYER

A real estate agent, either acting directly or through one or more associate licensees, can legally be the agent of both the Seller and the Buyer in a transaction, but only with the knowledge and consent of both the Seller and the Buyer.

In a dual agency situation, the agent has the following affirmative obligations to both the Seller and the Buyer:

- (a) A fiduciary duty of utmost care, integrity, honesty and loyalty in the dealings with either the Seller or the Buyer.
- (b) Other duties to the Seller and the Buyer as stated above in their respective sections.

In representing both Seller and Buyer, the agent may not, without the express permission of the respective party, disclose to the other party that the Seller will accept a price less than the listing price or that the Buyer will pay a price greater than the price offered.

The above duties of the agent in a real estate transaction do not relieve a Seller or Buyer from the responsibility to protect his or her own interests. You should carefully read all agreements to assure that they adequately express your understanding of the transaction. A real estate agent is a person qualified to advise about real estate. If legal or tax advice is desired, consult a competent professional.

Throughout your real property transaction you may receive more than one disclosure form, depending upon the number of agents assisting in the transaction. The law requires each agent with whom you have more than a casual relationship to present you with this disclosure form. You should read its contents each time it is presented to you, considering the relationship between you and the real estate agent in your specific transaction. This disclosure form includes the provisions of Sections 2079.13 to 2079.24, inclusive, of the Civil Code set forth on page 2. Read it carefully. I/WE ACKNOWLEDGE RECEIPT OF A COPY OF THIS DISCLOSURE AND THE PORTIONS OF THE CIVIL CODE PRINTED ON THE BACK (OR A SEPARATE PAGE).

🗷 Buyer 🗌 Seller 🔲 Landlord 🗌 Tenar				Date
	Kevin K. Ho			
■ Buyer  Seller  Landlord  Tenai	nt			Date
	Jonathan B. McNari	ry		
Agent	Vanguard Prope	erties	BRE Lic. # 1234	<i>!56</i>
	Real Estate	Broker (Firm)		
Ву		BRE Lic. # 5676	<i>390</i>	Date
(Salesperson or Br	oker-Associate)	Kevin Ho		-
Agency Disclosure Compliance (Civil Co	ode §2079.14):			
When the listing brokerage company a different AD form signed by Buyer/Ten	•	uyer/Tenant: The Listing	g Agent shall have one AD form si	gned by Seller/Landlord and a
When Seller/Landlord and Buyer/Tena	•	, ,	. (/	o ,
( )	0		0 , ,	ther that same or a different AD form
presented to Seller/Landlord for signat	ure prior to prese	entation of the offer. If the	ne same form is used, Seller may	sign nere:
Seller/Landlord	Date		Seller/Landlord	Date
Lady Grey of Kings Landing	Date		Lord Commander of the Black Wat	
The copyright laws of the United States (Title	17 U.S. Code) forbid	d the		
unauthorized reproduction of this form, or any	portion thereof, by p	photocopy		^
machine or any other means, including facsim	ile or computerized	formats.		

**AD REVISED 12/14 (PAGE 1 OF 2)** 

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DISCLOSURE REGARDING REAL ESTATE AGENCY RELATIONSHIP (AD PAGE 1 OF 2)

Reviewed by

Date

### CIVIL CODE SECTIONS 2079.24 (2079.16 APPEARS ON THE FRONT)

2079.13 As used in Sections 2079.14 to 2079.24, inclusive, the following terms have the following meanings: (a) "Agent" means a person acting under provisions of Title 9 (commencing with Section 2295) in a real property transaction, and includes a person who is licensed as a real estate broker under Chapter 3 (commencing with Section 10130) of Part 1 of Division 4 of the Business and Professions Code, and under whose license a listing is executed or an offer to purchase is obtained. (b) "Associate licensee" means a person who is licensed as a real estate broker or salesperson under Chapter 3 (commencing with Section 10130) of Part 1 of Division 4 of the Business and Professions Code and who is either licensed under a broker or has entered into a written contract with a broker to act as the broker's agent in connection with acts requiring a real estate license and to function under the broker's supervision in the capacity of an associate licensee. The agent in the real property transaction bears responsibility for his or her associate licensees who perform as agents of the agent. When an associate licensee owes a duty to any principal, or to any buyer or seller who is not a principal, in a real property transaction, that duty is equivalent to the duty owed to that party by the broker for whom the associate licensee functions. (c) "Buyer" means a transferee in a real property transaction, and includes a person who executes an offer to purchase real property from a seller through an agent, or who seeks the services of an agent in more than a casual, transitory, or preliminary manner, with the object of entering into a real property transaction. "Buyer" includes vendee or lessee. (d) "Commercial real property" means all real property in the state, except single-family residential real property, dwelling units made subject to Chapter 2 (commencing with Section 1940) of Title 5, mobilehomes, as defined in Section 798.3, or recreational vehicles, as defined in Section 799.29. (e) "Dual agent" means an agent acting, either directly or through an associate licensee, as agent for both the seller and the buyer in a real property transaction. (f) "Listing agreement" means a contract between an owner of real property and an agent, by which the agent has been authorized to sell the real property or to find or obtain a buyer. (g) "Listing agent" means a person who has obtained a listing of real property to act as an agent for compensation. (h) "Listing price" is the amount expressed in dollars specified in the listing for which the seller is willing to sell the real property through the listing agent. (i) "Offering price" is the amount expressed in dollars specified in an offer to purchase for which the buyer is willing to buy the real property. (j) "Offer to purchase" means a written contract executed by a buyer acting through a selling agent that becomes the contract for the sale of the real property upon acceptance by the seller. (k) "Real property" means any estate specified by subdivision (1) or (2) of Section 761 in property that constitutes or is improved with one to four dwelling units, any commercial real property. any leasehold in these types of property exceeding one year's duration, and mobilehomes, when offered for sale or sold through an agent pursuant to the authority contained in Section 10131.6 of the Business and Professions Code. (I) "Real property transaction" means a transaction for the sale of real property in which an agent is employed by one or more of the principals to act in that transaction, and includes a listing or an offer to purchase. (m) "Sell," "sale," or "sold" refers to a transaction for the transfer of real property from the seller to the buyer, and includes exchanges of real property between the seller and buyer, transactions for the creation of a real property sales contract within the meaning of Section 2985, and transactions for the creation of a leasehold exceeding one year's duration. (n) "Seller" means the transferor in a real property transaction, and includes an owner who lists real property with an agent, whether or not a transfer results, or who receives an offer to purchase real property of which he or she is the owner from an agent on behalf of another. "Seller" includes both a vendor and a lessor. (o) "Selling agent" means a listing agent who acts alone, or an agent who acts in cooperation with a listing agent, and who sells or finds and obtains a buyer for the real property, or an agent who locates property for a buyer or who finds a buyer for a property for which no listing exists and presents an offer to purchase to the seller. (p) "Subagent" means a person to whom an agent delegates agency powers as provided in Article 5 (commencing with Section 2349) of Chapter 1 of Title 9. However, "subagent" does not include an associate licensee who is acting under the supervision of an agent in a real property transaction.

2079.14 Listing agents and selling agents shall provide the seller and buyer in a real property transaction with a copy of the disclosure form specified in Section 2079.16, and, except as provided in subdivision (c), shall obtain a signed acknowledgement of receipt from that seller or buyer, except as provided in this section or Section 2079.15, as follows: (a) The listing agent, if any, shall provide the disclosure form to the seller prior to entering into the listing agreement. (b) The selling agent shall provide the disclosure form to the seller as soon as practicable prior to presenting the seller with an offer to purchase, unless the selling agent previously provided the seller with a copy of the disclosure form pursuant to subdivision (a). (c) Where the selling agent does not deal on a face-to-face basis with the seller, the disclosure form prepared by the selling agent may be furnished to the seller (and acknowledgement of receipt obtained for the selling agent from the seller) by the isling agent may deliver the disclosure form by certified mail addressed to the seller at his or her last known address, in which case no signed acknowledgement of receipt is required. (d) The selling agent shall provide the disclosure form to the buyer as soon as practicable prior to execution of the buyer's offer to purchase, except that if the offer to purchase is not prepared by the selling agent, the selling agent shall present the disclosure form to the buyer not later than the next business day after the selling agent receives the offer to purchase from the buyer.

2079.15 In any circumstance in which the seller or buyer refuses to sign an acknowledgement of receipt pursuant to Section 2079.14, the agent, or an associate licensee acting for an agent, shall set forth, sign, and date a written declaration of the facts of the refusal.

2079.16 Reproduced on Page 1 of this AD form.

**2079.17** (a) As soon as practicable, the selling agent shall disclose to the buyer and seller whether the selling agent is acting in the real property transaction exclusively as the buyer's agent, exclusively as the seller's agent, or as a dual agent representing both the buyer and the seller. This relationship shall be confirmed in the contract to purchase and sell real property or in a separate writing executed or acknowledged by the seller, the buyer, and the selling agent prior to or coincident with execution of that contract by the buyer and the seller, respectively. (b) As soon as practicable, the listing agent shall disclose to the seller whether the listing agent is acting in the real property transaction exclusively as the seller's agent, or as a dual agent representing both the buyer and seller. This relationship shall be confirmed in the contract to purchase and sell real property or in a separate writing executed or acknowledged by the seller and the listing agent prior to or coincident with the execution of that contract by the seller.

(c)	The confirmation required by subdivisions (a) and (b) shall be	e in the following form.
	(DO NOT COMPLETE. SAMPLE ONLY)	is the agent of (check one): $\square$ the seller exclusively; or $\square$ both the buyer and seller
(Nar	me of Listing Agent)	
	(DO NOT COMPLETE. SAMPLE ONLY)	is the agent of (check one): $\Box$ the buyer exclusively; or $\Box$ the seller exclusively; or
(Nar	me of Selling Agent if not the same as the Listing Agent)	□ both the buyer and seller.

(d) The disclosures and confirmation required by this section shall be in addition to the disclosure required by Section 2079.14.

2079.18 No selling agent in a real property transaction may act as an agent for the buyer only, when the selling agent is also acting as the listing agent in the transaction.

**2079.19** The payment of compensation or the obligation to pay compensation to an agent by the seller or buyer is not necessarily determinative of a particular agency relationship between an agent and the seller or buyer. A listing agent and a selling agent may agree to share any compensation or commission paid, or any right to any compensation or commission for which an obligation arises as the result of a real estate transaction, and the terms of any such agreement shall not necessarily be determinative of a particular relationship.

2079.20 Nothing in this article prevents an agent from selecting, as a condition of the agent's employment, a specific form of agency relationship not specifically prohibited by this article if the requirements of Section 2079.14 and Section 2079.17 are complied with.

2079.21 A dual agent shall not disclose to the buyer that the seller is willing to sell the property at a price less than the listing price, without the express written consent of the seller. A dual agent shall not disclose to the seller that the buyer is willing to pay a price greater than the offering price, without the express written consent of the buyer. This section does not alter in any way the duty or responsibility of a dual agent to any principal with respect to confidential information other than price.

2079.22 Nothing in this article precludes a listing agent from also being a selling agent, and the combination of these functions in one agent does not, of itself, make that agent a dual agent.

**2079.23** A contract between the principal and agent may be modified or altered to change the agency relationship at any time before the performance of the act which is the object of the agency with the written consent of the parties to the agency relationship.

2079.24 Nothing in this article shall be construed to either diminish the duty of disclosure owed buyers and sellers by agents and their associate licensees, subagents, and employees or to relieve agents and their associate licensees, subagents, and employees from liability for their conduct in connection with acts governed by this article or for any breach of a fiduciary duty or a duty of disclosure.

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Reviewed by	Date	
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AD REVISED 12/14 (PAGE 2 OF 2)



Kevin K Ho

# SAN FRANCISCO PURCHASE AGREEMENT

SAN FRANCISCO ASSOCIATION OF REALTORS® STANDARD FORM This is intended to be a legally binding contract for the purchase of real property in San Francisco

		Ka	in K. Ho, Jonathan B. McNarry	December 14, 2016	(Date Prepared) ("Buyer")
off	Fers to purchase the real pro			e, San Francisco, CA 941.	
	(if checked) this is a pur		% undivided interest in the entire Ter		
			Property") for the Purchase Price of O		perty above pursuant
10	are attached TTC Turchase I	radenaum (me	Dollars (\$1,000,000.00 ) and u	upon the following TERMS	and CONDITIONS
1.	FINANCIAL TERMS:			ipon the following TERMS	una combilitoris.
	A. \$ 30,000.00	INITIAL DEI	<b>POSIT</b> by electronic funds transfer or	chec	k payable to Escrow
			Old Chicago First Republic Co.	("Pavee"), which	Buyer or Buyer's
			shall deposit with Payee within 2 or	business days of Accepta	
	B. \$		L <b>DEPOSIT</b> to be deposited with Escre		
	· <del></del>	or on or be			
	C. \$	NEW FIRST	LOAN: This Contract is contingent	upon Buyer obtaining a n	ew conventional or
		FHA VA		est loan for a term of 30 or	
		annual rate of	interest not to exceed % for a lo	oan which is fixed for the en	ntire term or fixed
		for an initial	period of year(s) or mo	nth(s) and thereafter adjust	able according to the
			ermined schedule, secured by a first dee		
		or not more tha	n points and on other terms and o	conditions satisfactory to Bu	yer. For an FHA/VA
			datory Clause Addendum is attached.		
	D. \$		<b>NCING:</b> This Contract is contingent	upon Buyer obtaining a new	second loan or other
			ncing on the following terms:		
			nancing Addendum and/or Seller Fi		
	E. \$ <i>800,000.00</i>		NGENT FINANCING: Buyer intends to		
			nat the full amount may not be obtainable a		
			er acknowledges that obtaining finan		
			CE which shall be deposited by Buyer with		
_			PRICE, EXCLUDING CLOSING CO		
2.	ESCROW: Escrow shall			hecked) 21 days after Acc	
			e extended to the next business day. The		
			s of Buyer and Seller (the "Parties").		
2	consistent with this Contr				Escrow Holder").
3.			rms that only the loan(s) specified in Par stain them. If Buyer does not remove the		
			te this Contract. Brokers/Agents urge Bu		
			er further represents that the funds requ		
			d that obtaining these funds is <b>not</b> a co		
			yer's lenders. If the total credits exceeding		
			se Price to make up the difference. Selle		
			n to cooperate with Buyer's efforts to obt		
4.			<b>ked)</b> subject to written appraisal at no le		
	If Buyer does not remove			nce, either Party may termin	
5.			MATION: The following agency relati		
	Listing Agent (	Vanguard Pro			
	is the agent of (check one			me as Listing Agent) is the a	
	the Seller exclusively;			exclusively; or	
	both the Buyer and Se	ller.	the Seller	exclusively; or	
			both the I	Buyer and Seller.	
	<b>DUAL AGENCY: The I</b>	Parties understa	and that if the same Brokerage comp		sting Agent and the
	Selling Agent, then that	Brokerage is re	presenting both Parties as a Dual Ag	ent, to which the Parties co	onsent.
6.	PHYSICAL POSSESSI	ON: Physical po	essession of the Property shall be deliv	ered to Buyer upon record	ation of the deed or
	(if checked) by 10 a.i.		_(time) on(dat		
			use the Property after COE is attached t		ntract.
7.	<b>OCCUPANCY:</b> Buyer is	ntends (or 🔲 do	es not intend) to occupy the Property a	s Buyer's residence.	•
					$\triangle$
_	Buyer's Initia	ıls		Seller's I	nitials 🛄
	ge 1 of 7	a	0.0016.0	NEAL TORGO	OPPORTUNITY
(Re	ev. 05/16) //	Copyright	© 2016 San Francisco Association of I	KEALTURS® /	7000

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- 11. PRORATIONS AND EXPENSES: The following shall be paid current and then prorated between Buyer and Seller as of COE: real
- property taxes (based upon the latest information available regarding the assessed value of the Property and the applicable tax rate); bonds and assessments; Homeowners' Association ("HOA") dues and assessments; interest on any loan(s) secured by the Property assumed by Buyer; premiums for any insurance on the Property assumed by Buyer; rents; and operating expenses. Buyer shall pay the escrow fee, title insurance premiums, any community enhancement fee, and any HOA transfer, certification and move-in fees. Seller shall pay the City and County transfer tax, any HOA move-out fee, and any prepayment penalty or other fees or charges imposed by lenders for loans being paid off through escrow. Unless specified in this Contract, all other prorations and expenses shall be paid by either Buyer or Seller in accordance with local custom. Buyer and Seller understand that the Property will be reassessed upon change of ownership. Supplemental tax bills will be sent to Buyer which will reflect a change in property taxes based on the Purchase Price becoming the new assessed value. Any tax bills issued after COE, for periods of time before COE, shall be paid by
- 12. BUYER'S DUE DILIGENCE: Brokers/Agents strongly recommend that Buyer obtain the inspection reports provided by Paragraph A and any further inspections recommended in those reports.
  - A. PROPERTY INSPECTIONS: Buyer's obligations under this Contract are contingent upon Buyer's written approval, at Buyer's sole discretion, of the physical condition of the Property, including parking and storage availability, neighborhood issues, and any other matter reasonably affecting the Property. Within the time specified below, Buyer shall have the right to conduct inspections of the Property by contractors, engineers, architects, and/or other experts retained by Buyer, which inspections may include, but are not limited to, a general property inspection, a structural pest control inspection, the foundation, framing, roof, plumbing, sewer lines, heating, air conditioning, electrical and mechanical systems, built-in appliances, retaining walls, geologic conditions, pool/spa and related equipment, environmental hazards (such as asbestos, mold, electromagnetic fields, radon gas, lead-based paint or lead hazards, fuel or chemical storage tanks, and other materials or products), noise transmission, water/utility use restrictions, and location of property lines. Brokers/Agents do not certify or verify lot size, boundary lines or interior square footage, information contained in inspection reports, advertising, or representations of others. Seller shall permit the inspections upon receiving reasonable advance notice from Buyer. Buyer shall provide Seller with copies of all written reports received. During the due diligence period, Buyer may request that Seller make repairs or credit Buyer for the estimated costs of identified repair work, but Seller shall not be obligated to agree to any such request. If Buyer does not remove this contingency days after Acceptance, either Party may terminate this Contract. within 15 or **Buver's Initials** Seller's Initials

	Dayer 5 Initials		Seller 5 Illitials	
Page 2 of 7				
(Rev. 05/16)	/	Copyright © 2016 San Francisco Association of REALTORS®	/	(Contract)
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does not d this Contra	eliver to Selle act. Approval	returned after that day, Seller agrees to provide them to Buyer within 2 days, within 7 or days after receipt of the documents, notice approving the first documents shall be at Buyer's sole discretion. Seller shall deliver to	em, either Party Escrow Holde	y may terminate or prior to COE:
interest ac	crued thereon	leposits, including security deposits, last month's rents, cleaning, key or o through COE, which deposits and interest shall be disbursed to Buyer and deposits given by Seller to tenants.		
	Buyer's Initi	als	Seller's Initials	S
Page 3 of 7				
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		<b>exempt</b> from the delivery of a TDS, Seller shall still disclose to Buyer all known material facts, and shall provide Buyer with
		an Exempt Seller Disclosure form. If the TDS and Supplement, or an Exempt Seller Disclosure, are provided to Buyer prior to
		Acceptance, there are no termination rights based on items disclosed. If prior to COE, Seller becomes aware of any inaccurate
		or undisclosed material facts, Seller shall amend Seller's disclosures accordingly. No amendment is required for any
	_	conditions of which Buyer is or becomes otherwise aware, or which are contained in reports given to or ordered by Buyer.
	В.	NATURAL HAZARDS DISCLOSURE ("NHD"): (Applies to all properties.) Seller shall provide an NHD report
		disclosing if the Property is located in a flood, fire, seismic hazard or other zone for which disclosure is required by law. If a
	_	TDS is required, the NHD report shall also disclose if the Property is in a special tax district or area.
	C.	<b>EARTHQUAKE HAZARDS DISCLOSURE:</b> (Applies only to properties with 1 to 4 residential units built prior to 1960.)
		Seller shall deliver to Buyer the "Homeowner's Guide to Earthquake Safety" and complete a disclosure in compliance with
	D	Gov. Code §8897. <b>LEAD-BASED PAINT HAZARDS DISCLOSURE:</b> (Applies to all properties with residential units built prior to 1978.) Seller
	D.	shall complete and deliver to Buyer a Lead-Based Paint Hazards Disclosure and Addendum in compliance with 42 U.S.C. 4852d.
	E.	BUILDING PERMIT HISTORY: (Applies to all properties with residential units, except new construction.) Seller shall provide
	L.	to Buyer a current Report of Residential Building Record ("3R"). Brokers/Agents do not investigate or verify the accuracy of the
		information contained in a 3R. Buyer is advised to investigate to Buyer's own satisfaction the status of zoning, permits or code
		compliance with the local planning department and not rely on the 3R to determine if the Property meets Buyer's intended uses.
	F.	OTHER DISCLOSURES: Seller shall provide Buyer with all documents in Seller's possession needed to complete Seller's
		disclosure obligation.
20	. <b>CO</b>	OMPLIANCE WITH OTHER LOCAL, STATE AND FEDERAL LAWS: Buyer is advised to consult with the appropriate
	aut	horities to determine the extent to which other local, State and federal laws may affect the ownership and use of the Property.
	A.	SMOKE AND CARBON MONOXIDE DETECTORS: Unless an exemption applies, State and local law requires that every
		residential property be properly equipped with approved and functioning smoke (or heat) and carbon monoxide detectors. If such
		detectors are not installed on the Property in accordance with applicable law, Seller shall install and pay for the detectors prior to COE.
	В.	<b>WATER HEATERS:</b> California law requires water heaters to be strapped, braced or anchored to resist falling or displacement.
		The State Uniform Plumbing Code also requires that new or replacement water heaters located in a garage area be installed such that
		their ignition point is at least 18 inches above the floor. Different local authorities may have more stringent requirements. Seller shall
	C	bring water heaters into compliance prior to COE.  LINDED COOLIND STORAGE TANKS ("USTo"). The Parties calmounted as that Article 21 of the Son Francisco Health Code.
	C.	UNDERGROUND STORAGE TANKS ("USTs"): The Parties acknowledge that Article 21 of the San Francisco Health Code requires owners of real property in San Francisco with USTs located on or immediately adjacent to the Property to file a plan for
		their closure within 30 days of discovery. If Seller has not provided Buyer with a written report by a licensed contractor
		specializing in USTs stating that no such tanks can be located, then Buyer is advised to conduct Buyer's own professional
		inspection, which Seller shall permit. If the inspection reveals the existence of USTs, then Seller shall, at Seller's expense, remove
		them and complete any necessary remedial work to the Property prior to COE. Buyer may be responsible for USTs found after
		COE.
	D.	ENERGY AND WATER CONSERVATION: Unless exempt, Seller shall order an energy and/or water conservation
		inspection. Seller shall pay for all requisite energy/water remediation work, not to exceed the maximum amount set by local
		law. Seller shall complete the work by COE and comply with all filing, recordation and other requirements.
		Buyer's Initials Seller's Initials
	ge 4 (	
(R	ev. 03	
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1234 Imaginary Lane, San Francisco

Buyer a true and complete statement of the income and expenses of the Property for calendar years

approving it, either Party may terminate this Contract. Approval of the statement shall be at Buyer's sole discretion.

16. INCOME AND EXPENSE STATEMENT: (If checked) Within 7 or

and the current year to date. If Buyer does not deliver to Seller, within 7 or

15. **RENTAL PERSONAL PROPERTY:** (If checked) All personal property on the Property at Acceptance owned by Seller and used in operation of the Property is included. Seller shall provide, within 7 or days after Acceptance, an inventory of the

17. INTENT TO EXCHANGE PROPERTY: Buyer and/or Seller intends to include this Property in an IRC §1031 exchange, subject to the terms of the attached Addendum. Any exchange is **not** a contingency of this Contract unless specified as such in the Addendum or elsewhere. The other Party consents to an exchange on the condition that they incur no additional expense or liability.

18. SALE OF BUYER'S PROPERTY: This Contract is contingent upon the sale of another property owned by Buyer, as stated

19. **SELLER'S MANDATED AND CONTRACTUAL DISCLOSURES**: The following disclosures shall be delivered to Buyer within 3 days of Acceptance. This Contract is contingent upon Buyer's review and approval of these disclosures. If Buyer does not deliver approval to Seller of these disclosures, or any amendment, within 5 or 3 days after Buyer's receipt, either Party

A. REAL ESTATE TRANSFER DISCLOSURE STATEMENT ("TDS") AND LOCAL SUPPLEMENT: (Civil Code §1102). (Applies to properties with 1 to 4 residential units.) Unless exempt, Seller shall complete and deliver to Buyer (a) a statutory TDS, which shall be deemed complete when Seller has answered all questions and signed Section II and the listing Broker/Agent has completed and signed Section III, and (b) the San Francisco Seller's Supplement to the TDS, which shall be deemed complete when Seller has answered all applicable questions and initialed/signed each page. If the Property or Seller is

may terminate this Contract. Buyer shall return to Seller signed copies of all documents within 7 or 3 days of receipt.

Date: *December 14, 2016* 

days after Acceptance, Seller shall deliver to

days after receipt of the statement, notice

Property:

in the attached Addendum.

- 21. ILLEGAL UNITS OR ROOMS: Buyer understands that units, rooms, or additions to the Property may not have been legally permitted. They may violate zoning ordinances, may have been built without building permits, and a certificate of final completion and occupancy may not have been issued. Buyer may be required to bring them into compliance or to remove kitchens or other facilities at Buyer's expense. A substantial fine may be imposed and Buyer may be prevented from renting any illegal units. Buyer is advised to obtain legal advice from a qualified San Francisco real estate attorney with respect to potential claims tenants renting illegal units may have.
- 22. **RESIDENTIAL RENT CONTROL ORDINANCE:** If the Property is located in San Francisco, Buyer is advised that there is in effect a Residential Rent Stabilization and Arbitration Ordinance, amended from time to time, which may severely affect Buyer's rights of ownership and right to move into the Property. **Buyer is advised to research documents filed with the San Francisco Rent Board pertaining to the Property and to obtain legal advice from a qualified San Francisco landlord-tenant attorney.**
- 23. **MEGAN'S LAW:** Notice: Pursuant to Section 290.46 of the Penal Code, information about specified registered sex offenders is made available to the public via an Internet Web site maintained by the Department of Justice at <a href="http://www.meganslaw.ca.gov">http://www.meganslaw.ca.gov</a>. Depending on an offender's criminal history, this information will include either the address at which the offender resides or the community of residence and ZIP Code in which he or she resides.
- 24. **NOTICE REGARDING GAS AND HAZARDOUS LIQUID TRANSMISSION PIPELINES:** This notice is being provided simply to inform you that information about the general location of gas and hazardous liquid transmission pipelines is available to the public via the National Pipeline Mapping System (NPMS) Internet Web site maintained by the United States Department of Transportation at <a href="http://www.npms.phmsa.dot.gov">http://www.npms.phmsa.dot.gov</a>. To seek further information about possible transmission pipelines near the Property, you may contact your local gas utility or other pipeline operators in the area. Contact information for pipeline operators is searchable by ZIP Code and county on the NPMS Internet Web site.
- 25. **RISK OF LOSS:** (Civil Code §1662) If the Property is materially destroyed prior to the transfer of title or delivery of possession to Buyer, Seller cannot enforce this Contract and Buyer is entitled to recover deposits already made.
- 26. **CONDITION OF PROPERTY:** Seller shall maintain this Property in the same general condition as when this Contract was signed by both Parties until possession is delivered to Buyer. Seller shall deliver the Property free of debris and in broom-clean condition and provide Buyer, at possession, with keys to all locks, mail boxes, alarms and garage doors; garage door remote controls and any codes or passwords. Buyer and Seller agree that Broker/Agents shall not be responsible for Seller's performance under this Paragraph.
- 27. **WALK-THROUGH:** Buyer shall have the right to make a final inspection of the Property within **5 or days** prior to COE, not as a condition of the sale but solely to confirm that: (a) the Property is in substantially the same condition as on the Date of Acceptance, unless otherwise agreed to in writing; and (b) Seller has complied with all additional written obligations regarding the condition of the Property.
- 29. **BROKERS/AGENTS:** No Brokers or Agents are parties to this Contract between Buyer and Seller. The term "Brokers/Agents" as used in this Contract shall mean the licensees who have served as real estate brokers or agents for either the Buyer or the Seller in the preparation, negotiation and review of this Contract.
- 30. **TAX WITHHOLDING:** The California Revenue and Taxation Code §18662 requires Buyer to withhold from Seller's proceeds 3 1/3% of the gross sale price, unless Seller signs an affidavit stating that the Property has been Seller's principal residence as defined in IRC §121, or another exemption applies. Further, if Seller is a foreign person or corporation, as defined in the Foreign Investment in Real Property Tax Act (FIRPTA), Buyer must, unless an exemption applies, withhold from Seller's proceeds up to 15% of the gross sale price of the Property. At least **7 or \_\_\_ days** prior to COE, the Parties shall deliver to Escrow Holder, acting as a Qualified Substitute under IRC §1445 and a State REEP, all documentation necessary to carry out the provisions of these laws. The Parties instruct Escrow Holder to deduct from Seller's proceeds any amounts required. If Escrow Holder receives a Non-Foreign affidavit from Seller, they shall give Buyer a Qualified Substitute Statement attesting to that, under penalty of perjury, prior to COE.
- 31. **NON-CONFIDENTIALITY OF OFFERS:** Buyer is advised that Seller or Seller's representatives may not treat the existence, terms or conditions of offers as confidential unless such is required by law, regulation or a pre-existing agreement between the Parties.
- 32. TIME: Time is of the essence. All references to "days" shall mean calendar days, unless otherwise specified.
- 33. **DELIVERY OF DOCUMENTS:** All documents to be delivered by a Party under this Contract, including but not limited to the Acceptance, contingency removals, and/or any termination notice issued by Buyer or Seller, shall be in writing and effective only upon personal receipt by the other Party or that Party's Broker/Agent. Delivery by any method (e.g. personal, mail, fax, e-mail, etc.) is effective.
- 34. **MULTIPLE LISTING SERVICE:** The Parties hereby grant to the San Francisco Association of REALTORS® Multiple Listing Service ("MLS") the right to publish and disseminate the sales price, terms of this Contract and other information about the Property and authorize their respective Brokers/Agents to submit such information under the applicable MLS rules.

	<b>Buyer's Initials</b>		Seller's Initials	
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arbitration.

- Date: *December 14, 2016* 35. MEDIATION OF DISPUTES: If a dispute arises regarding this Contract, Buyer and Seller agree to first attempt in good faith to settle the dispute by non-binding mediation before resorting to court action or binding arbitration. In mediation, a mutually acceptable resolution is sought rather than a settlement being imposed on the Parties. Mediation fees shall be paid equally by Buyer and Seller. The C.A.R. Real Estate Mediation Center for Consumers (www.consumermediation.org) shall be used, unless another mediation provider is mutually agreed to by the Parties. This Paragraph shall not apply to any disputes within the jurisdictional limits of Small Claims Court. Any Party who fails or refuses to mediate as required by this Paragraph, shall not be entitled to any attorney's fees award under this Contract. A court action to obtain a provisional remedy shall not be a violation of this Paragraph provided the Party commencing the action agrees, pending mediation, to an immediate stay of the court action after obtaining the provisional remedy or lis pendens. This Paragraph shall apply regardless of whether the Parties also agree to
- 36. ARBITRATION OF DISPUTES: Any dispute or claim in law or equity arising out of this Contract or any resulting transaction shall be decided by neutral binding arbitration in accordance with the rules of JAMS and not by court action, except as provided by California law for judicial review of arbitration proceedings. The Parties shall have the right to discovery in accordance with Code of Civil Procedure §1283.05. Arbitrators can award compensatory damages, punitive damages, and/or order specific performance, injunctive relief and declaratory relief. Judgment upon the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. The following matters are excluded from arbitration hereunder: (a) a judicial or non-judicial foreclosure or other action or proceeding to enforce a deed of trust, mortgage, or real property sales contract as defined in Civil Code §2985; (b) an unlawful detainer action; (c) the filing or enforcement of a mechanic's lien; (d) any matter which is within the jurisdiction of a probate court or a Small Claims Court; or (e) an action for bodily injury or wrongful death. The filing of a judicial action to enable the recording of a notice of pending action, for order of attachment, receivership, injunction, or other provisional remedies, shall not constitute a waiver of the right to arbitrate under this provision.

"NOTICE: BY INITIALLING IN THE SPACE BELOW YOU ARE AGREEING TO HAVE ANY DISPUTE ARISING OUT OF THE MATTERS INCLUDED IN THE 'ARBITRATION OF DISPUTES' PROVISION DECIDED BY NEUTRAL ARBITRATION AS PROVIDED BY CALIFORNIA LAW AND YOU ARE GIVING UP ANY RIGHTS YOU MIGHT POSSESS TO HAVE THE DISPUTE LITIGATED IN A COURT OR JURY TRIAL. BY INITIALLING IN THE SPACE BELOW YOU ARE GIVING UP YOUR JUDICIAL RIGHTS TO DISCOVERY AND APPEAL, UNLESS THOSE RIGHTS ARE SPECIFICALLY INCLUDED IN THE 'ARBITRATION OF DISPUTES' PROVISION. IF YOU REFUSE TO SUBMIT TO ARBITRATION AFTER AGREEING TO THIS PROVISION, YOU MAY BE COMPELLED TO ARBITRATE UNDER THE AUTHORITY OF THE CALIFORNIA CODE OF CIVIL PROCEDURE. YOUR AGREEMENT TO THIS ARBITRATION PROVISION IS VOLUNTARY."

"WE HAVE READ AND UNDERSTAND THE FOREGOING AND AGREE TO SUBMIT DISPUTES ARISING OUT OF THE MATTERS INCLUDED IN THE 'ARBITRATION OF DISPUTES' PROVISION TO NEUTRAL ARBITRATION."

<b>Buyer's Initials</b>	Seller's Initi	als
/	/	

37. LIQUIDATED DAMAGES: If Buyer fails to complete this purchase because of Buyer's default, Seller shall retain, as liquidated damages, the deposit actually paid. If the Property is a dwelling with no more than four units, one of which Buyer intends to occupy, then the amount retained shall be no more than 3% of the Purchase Price. Any excess shall be returned to Buyer. Release of funds will require mutual, signed release instructions from both Buyer and Seller, judicial decision or arbitration award. BUYER AND SELLER SHALL SIGN A SEPARATE LIQUIDATED DAMAGES AGREEMENT FOR ANY INCREASED DEPOSIT.

<b>Buyer's Initials</b>	Seller's	Initials
/	/	

- 38. LEGAL ADVICE ON ARBITRATION AND LIQUIDATED DAMAGES: Buyer and Seller acknowledge that they have not received or relied upon any representation by Brokers/Agents regarding Arbitration and Liquidated Damages and that they have been advised by Brokers/Agents to seek legal advice from a qualified real estate attorney. In the event only one Party initials either clause (Arbitration or Liquidated Damages), that clause shall not be part of this Contract as formed.
- 39. ATTORNEYS' FEES: In any action, proceeding or arbitration between Buyer and Seller arising out of this Contract, the prevailing Party shall be entitled to reasonable attorney fees and costs from the non-prevailing Party.
- 40. ACCEPTANCE: Under this Contract, Acceptance occurs only when Seller signs Buyer's original offer and Addenda without any changes and a signed copy is delivered to Buyer or Buyer's Broker/Agent, OR when the last of any counter offers has been signed by the receiving Party without any changes and a signed copy of that counter offer is delivered to the issuing Party. Signed means by application of a written signature or, to the fullest extent allowed by California law, an electronic signature on an original document, counterpart, photocopy or electronic copy. The Parties agree that electronic means will not be used by either of them to alter the content or integrity of the Contract.

Buyer's Initials			Seller's Initials	
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Property: 1234 Im		aginary Lane, San F.	rancisco	D	ate: <i>December 14, 2016</i>	
41. 7. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	<ol> <li>TERMINATION: Termination of this Contract by Seller shall be effected only after delivery of a Notice to Perform to Buyer which provides at least 2 days to perform contractual terms or remove contingencies. In the event that Buyer does not perform as noticed, Seller may terminate this Contract. Termination of this contract due to Seller's failure to perform, including Seller's failure to provide documents or reports mandated by this Contract or otherwise required by law, or Seller's failure to remove a Seller contingency, shall be effected only after delivery of a Notice to Perform to Seller which provides at least 2 days to perform as noticed. In the event that Seller does not perform as noticed, Buyer may terminate this Contract. Either Party may issue a Notice to Perform no sooner than 2 days prior to the contractual deadline. Upon termination, this Contract shall be of no further force or effect, and all funds held by Escrow Holder shall be promptly returned to the person who delivered the same to the holder, unless otherwise expressly provided for herein. Any escrow or title company charges shall be borne by Buyer. Release of funds from escrow will require mutually consistent signed instructions from both Buyer and Seller, or the rendering of a judicial decision or arbitration award authorizing the release.</li> <li>BROKERS' COMPENSATION: The Parties irrevocably instruct Escrow Holder to disburse to Brokers at COE compensation from funds in escrow in accordance with the terms set forth in the listing agreement for the Property or other compensation agreement. Compensation instructions can be amended or revoked only with the written consent of Listing and Selling Brokers.</li> <li>GENERAL PROVISIONS: This Contract contains the entire agreement of the Parties. Any purported or prior agreement or representation respecting the Property or the duties of Buyer and Seller in relation thereto which is not expressly set forth herein is null and void. No amendment to or modification of this Con</li></ol>					
t Ī	EXPIRATION: This offer shall be deeme to Buyer or Buyer's Broker/Agent within (time) on NO REPRESENTATION IS MADE AS CONTRACT FOR ANY SPECIFIC TRANSACTIONS ONLY. FOR LEGAL	n <b>24 or</b> ho (date) TO THE LEGAL TRANSACTION.	ours of presentat . SUFFICIENCY C BROKERS/AGI	ion to Seller, <b>or</b> OR VALIDITY OF A  ENTS CAN ADVI	(if checked) not later than ANY PROVISION OF THIS ISE ON REAL ESTATE	
Buye					Date	
Kevii	in K. Ho		Jonathan B. Mc.	Narry		
	undersigned Seller hereby accepts the fore (if checked) accepts on the above terms	egoing offer and ag			nd conditions set forth herein,	
Seller		Date	Seller	_	 Date	
Lady Grey of Kings Landing				er of the Black Watch		
	BROKER/AGENT COMPENSATION A	CREEMENT AN	D ACKNOWI FI	OCMENT OF ACE	NCV DEL ATIONSHIPS	
Listin	ing Broker agrees to assign and pay to Se veen Seller and Listing Broker, the amount	elling Broker from	the commission a	s set forth in a separ	ate written listing agreement	

between Seller and Listing Broker, the amount specified in the MLS, or (if checked) in a separate written agreement between the						
Brokers. Any percentages shown shall be based upon the Purchase Price, unless otherwise specified. Broker(s) hereby agree to the						
terms and conditions for compensation stated above and acknowledge the agency relationships confirmed in this Contract.						
Selling Broker <i>Vanguard Properties</i>	CalBRE License # <u>123456</u>					
By (Broker/Agent for Buyer)	Date	CalBRE License # <b>567890</b>				
Kevin Ho						
Listing Broker <i>Vanguard Properties</i>		CalBRE License #				
By (Broker/Agent for Seller)	Date	CalBRE License #				
Kevin Ho		-				

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Reviewed by Managing Broker

Date